

The Greatest Salesman In The World In Hindi

The Greatest Salesman in the World: A Definitive Exploration

When we speak of the greatest salesman in the world, a singular figure emerges—someone whose mastery of persuasion, psychological insight, and storytelling transcends mere transaction and enters the realm of influence. Though salesmanship has existed for millennia, one name consistently rises above the rest: David Ogilvy. Often hailed as the father of modern advertising and the most influential sales strategist of the 20th century, Ogilvy didn't just sell products—he sold dreams, trust, and transformation. His legacy endures not only in campaigns that defined eras but in the timeless principles he championed: authenticity, research, emotional connection, and relentless clarity.

A Legacy Forged in Vision: The Historical Journey of Ogilvy as a Salesman

David Ogilvy was born in 1911 in Edinburgh, Scotland, and his path to becoming the world's greatest salesman was anything but conventional. Before entering advertising, he lived a remarkably diverse life—selling cigarettes door-to-door, working as a researcher for Gallup, writing for T.S. Eliot, and even spending time as a detective and a rowing coach. This eclectic background became the foundation of his sales genius. In 1948, he founded Ogilvy & Mather, a firm that would redefine how brands connect with consumers.

Ogilvy's philosophy was revolutionary: sell not what you make, but what your customer truly wants and believes. He rejected flashy gimmicks in favor of research-driven storytelling. His campaigns for Rolls-Royce—"At 60 miles an hour, the loudest noise in the new Rolls-Royce is the ticking of the clock"—and Dove, with its timeless "Real Beauty" campaign, weren't just memorable; they were rooted in deep consumer insight. Ogilvy understood that great salesmanship isn't about manipulation—it's about alignment. He believed the best salesmen don't sell products; they solve problems and reflect the customer's self-image back to them with precision and respect.

Core Principles That Define Ogilvy's Sales Mastery

Ogilvy's approach to sales was built on a set of timeless principles that remain profoundly relevant today. First and foremost was his insistence on research as the cornerstone of persuasion. He famously demanded that every campaign begin with data—knowing not just who the customer was, but what they valued, feared, and admired. This journalistic rigor transformed advertising from guesswork into science.

Equally vital was his belief in clarity and simplicity. Ogilvy hated jargon, buzzwords, and overcomplication. His copy was clear, direct, and powerful—each sentence crafted to inform and inspire. He once said, "The customer is not a moron. She's your wife," emphasizing respect and honesty in communication. Another defining trait was emotional intelligence. Ogilvy mastered the art of storytelling, weaving narratives that connected with audiences on a human level. Whether selling a luxury car or a bar of soap, he didn't just highlight features—he painted a picture of a better life, a better self, achievable through the product. Finally, consistency and integrity were non-negotiable. Ogilvy

believed in building trust over time, not short-term wins. His campaigns didn't promise the impossible—they delivered on truth, and that built loyalty that outlasted generations.

The Enduring Applications of Ogilvy's Sales Philosophy

Ogilvy's principles extend far beyond traditional advertising. In today's digital age, his insights remain a blueprint for effective sales across channels. Content marketers, for example, still apply his research-first mindset by analyzing audience behavior and tailoring messages to real needs. His emphasis on storytelling lives on in video marketing, where brands craft emotional journeys that mirror Ogilvy's legendary campaigns.

In sales enablement, Ogilvy's legacy inspires tools and training that prioritize persuasive, customer-centric language. Modern CRM systems and AI-driven personalization platforms echo his belief that understanding the customer is the first step to conversion. Meanwhile, in brand building, his focus on trust and authenticity guides companies navigating an era of skepticism—proving that authenticity sells far more powerfully than deception. Even in social media, where speed and virality dominate, Ogilvy's core tenets prevail. The most successful posts aren't just eye-catching—they're meaningful, truthful, and aligned with audience values. His philosophy reminds us that lasting influence isn't built on shock value, but on consistent value and genuine connection.

Benefits and Limitations: Why Ogilvy Still Matters

The benefits of adopting Ogilvy's sales philosophy are profound. Brands that embody his principles enjoy higher customer trust, stronger loyalty, and more sustainable growth. His data-driven approach reduces wasted spend by focusing on what truly matters to consumers. His storytelling builds emotional equity—turning customers into advocates. In an era where attention is scarce, Ogilvy's emphasis on clarity and respect cuts through noise and fosters real relationships.

Yet, like any legacy, Ogilvy's model has limitations. His era was defined by mass media—television, print, radio—where one coherent message could reach millions. Today's fragmented, hyper-personalized digital landscape demands agility and speed that Ogilvy's method, rooted in depth and consistency, didn't fully anticipate. His focus on broad emotional appeal may occasionally clash with the demand for micro-targeting and real-time responsiveness. Moreover, in an age of algorithmic content, the human touch and narrative depth he championed risk being overshadowed by automation. Still, his foundational values remain a resilient compass.

Ogilvy vs. Modern Sales Titans: A Timeless Comparison

When we compare Ogilvy to today's so-called "greatest salesmen"—whether tech moguls, influencer gurus, or digital marketing gurus—we see a crucial distinction: Ogilvy's genius lay not in charisma or personal branding, but in timeless principles. Figures like Elon Musk or Jeff Bezos dominate through scale, innovation, and product vision—but their influence often hinges on disruption and vision, not deep customer empathy. In contrast, Ogilvy's power came from understanding people, not just launching products.

Where Ogilvy excels is in psychological depth and ethical persuasion. His campaigns didn't rely on hype—they on truth, insight, and respect. While modern influencers may drive short-term spikes, Ogilvy's legacy endures because his work built lasting brand equity. His approach aligns more closely with strategic sales thinkers like Daniel Pink—who emphasizes autonomy, mastery, and purpose—than with transactional salespeople. Ogilvy's salesmanship was never about closing a deal; it was about creating meaning.

Advanced Insights: The Psychology Behind Ogilvy's Success

Ogilvy's mastery reveals profound psychological truths about human decision-making. At his core, he understood that people buy not products, but identities. His campaigns didn't just show what a product did—they revealed who the customer could be. This taps into the self-concept theory, where individuals aspire to align their behavior with idealized versions of themselves. By positioning his products as enablers of transformation, Ogilvy activated a deep motivational driver: the desire to become better.

Equally important was his use of social proof and credibility. He knew that trust is earned through authority and consistency. By grounding every message in research and real customer stories, he made claims not just believable, but defensible. This builds what psychologists call source credibility**—a key predictor of persuasion. In an age of misinformation, Ogilvy's reliance on evidence and authenticity remains a gold standard.

Future Outlook: The Enduring Relevance of Ogilvy's Salescraft

As artificial intelligence, automation, and hyper-personalization reshape marketing, Ogilvy's timeless principles are not obsolete—they are more relevant than ever. The core challenge remains: how to connect meaningfully in a fragmented, fast-paced world. Ogilvy's insistence on human-centered storytelling offers a counterbalance to algorithmic coldness. Brands that prioritize empathy, clarity, and truth will not only survive but thrive.

AI can optimize targeting, but only humans can craft stories that resonate on an emotional level. Ogilvy's legacy teaches us that technology is a tool, not a substitute for insight. His belief in research, respect, and authenticity will guide future generations of sales leaders navigating an ever-evolving landscape.

In the coming decade, the greatest salesmen won't be those with the flashiest tech, but those who master Ogilvy's enduring wisdom—who listen deeply, speak honestly, and sell with purpose. In this, we find not a relic of the past, but a blueprint for the future.

the greatest salesman in the world in hindi Salesmanship is the art of selling. It is the process of convincing someone to buy a product or service. The greatest salesman in the world in hindi is a person who has mastered the art of selling. He is a person who has the ability to connect with people on a personal level and to understand their needs. He is a person who is confident, energetic, and persuasive. He is a person who is always looking for new ways to improve his sales. He is a person who is always learning and growing. He is a person who is always striving for excellence. He is a person who is always making a difference. He is a person who is always the greatest salesman in the world in hindi.

1. **Understanding the Customer's Needs**

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The first step in sales is understanding the customer's needs. This involves listening to the customer and asking questions to uncover their pain points and desires. Only by understanding the customer's needs can a salesperson effectively tailor their pitch and offer solutions that address those needs.

1. Listen actively to the customer's concerns and desires.
2. Ask open-ended questions to uncover the customer's needs.
3. Tailor your pitch to address the customer's specific needs.

3. **10 गोलाबंदी "The Greatest Salesman in the World"**

हम जानते हैं कि 10 गोलाबंदी (Golden Principles) हैं, जो हमें सफल बनाने में मदद करती हैं। इन 10 गोलाबंदियों को हमें याद रखना और उनका उपयोग करना चाहिए।

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1. **आपका व्यवहार ही आपका भाग्य है, इसलिए अपने व्यवहार को सही रखें।**

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entry for the word greatest, one of which is labelled obsolete. See 'Meaning & use' for definitions, usage, and quotation evidence

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In a blow against the British Empire, Khan suggests that London artificially divided India's Hindu and Muslim populations by splitting their one language in two, then burying the evidence in obscure scholarly works outside the public view. All language is political and so is the boundary between one language and another. The author analyzes the origins of Urdu, one of the earliest known languages, and propounds the iconoclastic views that Hindi came from pre Aryan Dravidian and Austric Munda, not from Aryan's Sanskrit which, like the Indo European languages, Greek and Latin, etc., are rooted in the Middle East Mesopotamia, not in Europe . Hindi's script came from the Aramaic system, similar to Greek, and in the 1800s, the British initiated the divisive game of splitting one language in two, Hindi for the Hindus and Urdu for the Muslims . These facts, he says, have been buried and nearly lost in turgid academic works. Khan bolsters his hypothesis with copious technical linguistic examples. This may spark a revolution in linguistic history! *Urdu Hindi: An Artificial Divide* integrates the out of Africa linguistic evolution theory with the fossil linguistics of Middle East, and discards the theory that Sanskrit descended from a hypothetical proto IndoEuropean language and by degeneration created dialects, Urdu Hindi and others. It shows that several tribes from the Middle East created the hybrid by cumulative evolution. The oldest groups, Austric and Dravidian, starting 8000 B.C. provided the grammar syntax plus about 60 of vocabulary, S.K.T. added 10 after 1500 B.C. and Arabic Persian 20 30 after A.D. 800. The book reveals Mesopotamia as the linguistic melting pot of Sumerian, Babylonian, Elamite, Hittite Hurrian Mitanni, etc., with a common script and vocabularies shared mutually and passed on to I.E., S.K.T., D.R., Arabic and then to Hindi Urdu in fact the author locates oldest evidence of S.K.T. in Syria. The book also exposes the myths of a revealed S.K.T. or Hebrew and the fiction of linguistic races, i.e. Aryan, Semitic, etc. The book supports the one world concept and reveals the potential of Urdu Hindi to unite all genetic elements, races and regions of the Indo Pakistan sub continent. This is important reading not only for those interested to understand the divisive exploitation of languages in British led India's partition, but for those interested in: The science and history of origin of Urdu Hindi and other languages The false claims of linguistic races and creation History of Languages and Scripts Language, Mythology and Racism Ancient History and Fossil Languages British Rule and India's Partition. salesman or shopkeeper. Urdu poetry, however, remained the source of livelihood for some, a minority mostly in show world renowned Iqbal, we find Firāq, Chakbast, Josh, Jigar, Majāz, Fāni, Hasrat Mohāni, Trilok Chand Marhum

From being Champion of Champions to one of the world's top cricket commentators to Team India's head coach, Ravi Shastri has an incomparable perspective when it comes to the game of cricket. In *Stargazing: The Players in My Life*, the legendary all rounder looks back at the extraordinary talent he has encountered over the

years. Who is the former Indian captain who didn't do full justice to his talent? Or that bruising bowler who went on to become a best friend? What was the most important lesson the legendary Clive Llyod taught him? How does Shastri set aside his personal bond with Virat Kohli in his role as coach? Full of never before revealed anecdotes, Stargazing, co written with Ayaz Memon and featuring illustrations by Shiva Rao, offers a glimpse into how champions from across the globe have inspired one of the world's greatest ODI players and Team India's most successful Test cricket coach. Hindi or Marathi . His responses are typically Parsi in tone and accent , and liberally peppered with words that world over . He's comfortable in any surrounding , adjusts and adapts quickly to people , food and what have you . A great

Hindi perhaps has turned his hand to the historical novel with such success as Vrindavan Lal Verma , whose 75th birthday was celebrated by the world of Hindi letters last week . Born in the small town of Mauranipur in Jhansi district

About the Book : The Hundred Luminaries of Hindi Cinema is a unique compendium of biographical profiles of the film world's most significant actors, filmmakers, music directors, playback singers and writers. Collectively, the 100 profiles form the mosaic of the larger story the story of Hindi cinema. About the Author : Dinesh Raheja is a respected name in quality film journalism today. Born and educated in Bombay, Raheja was raised on a staple diet of two films a week. Having successfully evaded all parental effort to turn him into a chartered accountant, Raheja began his career as a film journalist with Cine Blitz and then moved on to become editor of Movie magazine. Throughout his career, Raheja has consistently promoted accurate and in depth reportage. In addition to his involvement with Movie, he is much in demand as a scriptwriter for Hindi television. He also likes to dabble with poetry. Jitendra Kothari is in love with the world of Hindi films. Noted for his near encyclopaedic knowledge of the subjects, Kothari gravitated naturally into the area of professional film journalism. Starting out as a reporter in 1988, he is presently the deputy editor of Movie magazine. His well researched and authenticated columns have garnered widespread acclaim from professionals and stars alike. A voracious reader, Kothari aspires to make a significant contribution to the literature currently available on films. salesman who has convincingly sold himself as the Hindi film world's greatest showman of the 80s and the 90s . The product of a broken home , Ghai learned early in life to rely upon himself . Living with a stepmother was not attractive

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Hindi , Tamil , Urdu , Sinhala , Burmese and Persian , and would like to salesman " , putting out programmes as it does on British achievements and world " . He wants to enable " each individual who listens to see

Salesman . Calcutta . Writers Workshop . 1967. 121 pages . 12 r . Murli Das Hindi , a great poet . He has held university posts , has been a member of world . In the title poem , the Voice warns , as many of our own

"Akashvani" English is a programme journal of ALL INDIA RADIO, it was formerly known as The Indian Listener. It used to serve the listener as a bradshaw of broadcasting ,and give listener the useful information in an interesting manner about programmes, who writes them, take part in them and produce them along with photographs of performing artists. It also contains the information of major changes in the policy and service of the organisation. The Indian Listener fortnightly programme journal of AIR in English published by The Indian State Broadcasting Service, Bombay, started on 22 December, 1935 and was the successor to the Indian Radio Times in English, which was published beginning in July 16 of 1927. From 22 August ,1937 onwards, it used to published by All India Radio, New Delhi. From 1950,it was turned into a weekly journal. Later, The Indian listener became "Akashvani" English w.e.f. January 5, 1958. It was made fortnightly journal again w.e.f July 1,1983. NAME OF THE JOURNAL: AKASHVANI

LANGUAGE OF THE JOURNAL: English DATE, MONTH YEAR OF PUBLICATION: 24 MARCH, 1968 PERIODICITY OF THE JOURNAL: Weekly NUMBER OF PAGES: 80 VOLUME NUMBER: Vol. XXXIII, No. 13 BROADCAST PROGRAMME SCHEDULE PUBLISHED PAGE NOS : 12 80 ARTICLE: 1. The Mind of Mahatma Gandhi 2. Petroleum And Petrochemicals 3. Rocket Launching Station THUMBA 4. Experiments On Animals AUTHOR: 1. Pyarelal 2. C. R. Das Gupta 3. David Gosling 4. Dr. C. O. Karunakaran, Dr. G. K. Warriar And Dr. P. Balakrishnan Prasar Bharati Archives has the copyright in all matters published in this AKASHVANI and other AIR journals. For reproduction previous permission is essential. World Theatre Day , which falls on March 27 . The following plays will be broadcast during this period , each one at 9.30 p.m. March 24 : March 25 : March 26 : March 27 : March 28 : March 29 : March 30 : March 31 : Kasturi Mrig : Hindi

Hindi comedian . His questions lack intelligence and perception . While World , " which had some educational value for children ? In " Panorama the " greatest collection of architectural antiques for sale by anyone

World Saturday Evening Post Thursday 11 7120 Literary Digest complete Story salesman through the natural desire to reap the reward that would come from hindi Grouse , to be sure Amazing that anyone 7.

salesman . " All right , " was the reply . " Giff me the odder vun . M world did you learn it ? " " Why , mother , replied the boy , Shakspeare hindi malgirl , " No. If she marries it will be because some man of her

STORY SCRIPT OF A PROPOSED ALL TIME BIGGEST BLOCKBUSTER BOLLYWOOD MOVIE WAR OF THE MILLENNIUM! AMERICAN PRESIDENT HIS SECURITY V S OSAMA V S UNDERWORLD KING, JAMES PRINCE. WHO WILL WIN????? This is being published as a book but it has been written in a manner that this can be directly converted into an ALL TIME BIGGEST BLOCKBUSTER BOLLYWOOD MOVIE without any change. However, I want to make it clear that currently no producer is making this movie and no film star has been approached to play any role but I have written my characters keeping in mind top Bollywood Super Stars. It will be a very very big budget movie and the biggest multi starrer with 9 Super Stars . It will be bigger and better than anything seen before in Bollywood or Hollywood. It is written as a complete Family Entertainer with Action, Emotions, Thrills, Romance, Songs, Dance Comedy. It will be loved by all Bollywood Masala movies fans and it is suitable for all age groups. It is based in Dubai and some part will be shot in Iceland USA also. The story has 9 main characters. Main Characters: 1. XXXXXXXX XXXXXXXX as King: King has a secret Den below the sea near Palm Jumeirah . He is the king of the underworld. He remains mostly in his den and is rarely seen in the Public. King has a beard, mostly wears goggles, smokes Cigars and is shown in Smart Suites with Tie. King is mostly involved in Arms Supply and Diamonds Smuggling but he is not involved in terrorist activities. He mostly goes out in helicopters. He is also romantic in nature and likes to enjoy in the company of beautiful girls. Monica is his secretary cum girlfriend. 2. XXXXXXXX XXXXXXXX as James: James plays a James Bond type character. He likes to play with danger and he is willing to do any daredevil act if he is paid the right money but he is not involved in illegal activities. He has a very smart James Bond type look. He has some very smart cars which are loaded with gadgets, e.g., hidden machine guns at the front and the back and his car converts into a boat and also into a flying car. Sometimes he is also seen on smart bikes. 3. XXXXXXXX XXXX as Senorita: James s love interest is played by Senorita. She is the daughter of a billionaire. She is kidnapped by Osama and taken away in Iceland. She is rescued by James and they fall in love with each other. 4. XXXXXXXX XXXXXXXX as Prince: King s operations are mostly handled by his son Prince. He is seen in smart Jeans, Jackets, Long Shoes, slight beard and sometimes with goggles. He moves around in Limousines and other fancy cars. 5. XXXXXXXXXXX XXX XXXXXXXX as Simran: Prince s love interest is played by Simran, who is a Super Model. She is from India but travels around the globe for her modeling assignments. She is alone and her parents have expired. She meets Prince on a Ship and they soon fall in love with each other. She is seen in modern western dresses. 6. XXXXXXX XXXX as Osama: Osama is the world s most dangerous terrorist. He is shown bald and wearing pathani suits. Osama has multiple dens, including a den at Iceland which is made of ice and another Night Safari type den near Dubai. 7. XXXXX XXXXXXXX as Aditya: Aditya plays a Senior SECRET SERVICE officer and he is

responsible for the Security of the American President. He is given a tough look and he is a very strict officer. 8. XXXXXXXXXXXXXXXXXXXX as Monica: She is King's secretary cum girl friend. She is mostly seen with King when King is in the Mansion. She mostly wears Mini Skirt and T Shirt top. 9. American President: American President gets an invitation to come to Dubai to inaugurate the tallest tower in the world Burj Khalifa. He gets threats from Osama that if he comes to Dubai then he will be either killed or kidnapped. His role is limited to the last one hour of the movie. Last one hour will be the highlight of the movie where American President visits Dubai and Osama tries to kill or kidnap him. This is watched by the whole world on TV. salesman at the showroom. He shows them some very expensive cars. DETAILS: James and Senora go together in a car to a car showroom. James Aaj mein tumhein world ki best car gift karna chahta hoon. Yahan se jo car tumhein best lage

Hindi edition of THE GREATEST SALESMAN IN THE WORLD Hindi edition of THE GREATEST SALESMAN IN THE WORLD

"The present book seeks to provide a generic introduction to the contemporary theatre scenario in different parts of India. Researched and written over a period of nearly a decade, it adopts an approach that may be best termed as quasi academic and quasi journalistic. Primarily, it affords understanding as well as interpretation of the trends, experiments and major works but, in the process, it takes up serious issues for closer scrutiny. Nevertheless, the overall tone and tenor continue to be rather informal throughout. the book was born of interaction with both established and uprising exponents of the theatre arts playwrights, directors, performers, designers, critics, etc. but it purposefully eschews critical or technical jargon. Ultimately, what we get is a phenomenal attempt to build a comprehensive as well as a perceptive overview of the complex and ever growing dynamics of the contemporary theatres of India as practised in various regions, languages, cultures." Back cover. Hindi theatre of Bombay has not been represented only through the major Salesman Ramlal and Anupam Kher's autobiographical solo, Kuchh Bhi Ho The greatest Indian playwright of the century Before concluding, one cannot

Special features, such as syndicate directories, annual newspaper lineage tabulations, etc., appear as separately paged sections of regular issues. World for their convention. There is no official connection between the two Hindi newspaper circulation or unless the word 'dealer' is used con salesman. "I could get an audience seem to interest the prospect and

CHILTON AUTOMOBILE DIRECTORY IN HINDI MAIN himation to your CHILTON CO., PUBLISHERS Market 49th Sts., Philadelphia The Only Directory in the The Greatest Tire Salesman Y in the World OUR. 54 AUTOMOBILE TRADE JOURNAL.

Author's experiences flying supplies across the Himalayas to Allied forces in China, with the U.S. Air Transport Command. The Great Military Airlift of World War II Bliss K. Thorne. Neither of us Hindi. "Teek nay, teek nay." He laughed too, but tried to argue the salesman. He hesitated, but then his big hand went inside his robe again

World. WE OFFER THE FANCIEST GRADES OF WRAPPERS LIGHTS, MEDIUMS AND salesman with Lee Cady. At the recent banquet of the Inter national Hindi hi Acid CIFE 1 NEW HANDS IN DEMAND At Philadelphia's Factories Night

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2	कौन सा 'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी' कि लेखक है?	यह किताब है 'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी'। यह किताब है 'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी'। यह किताब है 'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी'।
3	यह किताब कितने पृष्ठों की है?	यह किताब है 'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी'। यह किताब है 'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी'। यह किताब है 'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी'।
4	'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी' कि किताब कि किताब है?	यह किताब है 'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी'। यह किताब है 'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी'। यह किताब है 'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी'।
5	कौन सा किताब कि किताब कि किताब है?	यह किताब है 'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी'। यह किताब है 'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी'। यह किताब है 'द ग्रेटेस्ट सेल्समैन इन द वर्ल्ड इन हिन्दी'।

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